# MOONSTONE

# Media Kit 2025

- Moonstone Newsletters
   (Investment Indicators and Moonstone Monitor)
- Moonstone Website
- Media Packages
- Moonstone Update Channel on Youtube
   (Sponsorship)
- Moonstone Documents Projects
   (Interviews and Video)



# MOONSTONE

# **Unlock Your Brand's Potential on South Africa's Leading Financial Services Platform**

Reach over **100 000 visitors** a month on our website and more than **40 000 subscribers** to our two weekly newsletters with Moonstone publications. The Moonstone Update YouTube channel has over **10 000 subscribers**.

Moonstone publications offer unparalleled access to South Africa's financial decisionmakers, including financial planners, asset managers, retirement fund experts, and independent brokers. With our high engagement rates and exclusive advertising options, your brand can stand out where it matters most.

Choose from a variety of banner placements, exclusive feature articles, and editorial sponsorships to position your brand as an industry leader. Leverage our established credibility to build meaningful connections and generate impactful leads.

## authority reading."

• "Excellent newsletter."

(Comments from our 2019 Readership Survey)

Why Financial **Advisers** subscribe to our newsletters?



# Ranked No.1 as Financial Advisers' preferred publication\*

\*In a survey, conducted by an international company in May 2016, independent financial advisers were asked to indicate their three preferred sources of reliable industry information.

• "To get industry news from an independent source."

• "The newsletters are **factual** and a **reliable** source of information."

• "I regard Moonstone news as a primary source of vital information."

• "Moonstone is one of the two primary go-to publications for **daily industry** 



Moonstone publications have two separate themed newsletters that are distributed to over 40 000 subscribers every week. Newsletter Analytics

- Open rate: 23%
- Click through rate: 7%

(Source: Clikit Media bulk mail analytics. Based on stats for 2024 for publications – 144 publications)

## **Moonstone Investment Indicators**

Distributed every Monday. Aimed at the investment/share market, this newsletter contains comparative Investment and Money Markets Rates in addition to current industry information relating to the financial services sector.

## **Moonstone Monitor**

Distributed every Thursday. Aimed at the short-term market, this newsletter contains industry information relating to this sector and is focused on effective practice management and adding value to all those looking for objective advice.

## **Our Website**

All articles distributed on the newsletters are hosted on www.moonstone.co.za. Once an article is selected on the newsletter, the reader is directed to the website.

## Website analytics

Active Users: ± 114 k per month Page views: ± 215 k per month

(Source: Google Analytics GA4 – Nov 2024)



Investment | Risk | Financial | Healthcare | Banking | Retirement | Short-Term | Long-term markets

## This includes:

- Financial Planners and Advisors
- Asset Managers
- Pension Fund Managers
- Portfolio Managers
- Actuaries
- Independent Brokers
- Life Office Intermediaries
- Corporate Financial Advisers

# MOONSTONE



Established in April 2000 in Stellenbosch, Moonstone Information Refinery (Pty) Ltd is an uncompromised independent support network for Financial Service Providers (FSPs).

## All our operations are built around one core principle:

the provision of refined information that benefits our clients to quickly and easily get to the heart of what is required.

## **Our specialities include:**

- Compliance Services
- Licensing
- Regulatory Examinations
- Information Refining
- Training



# **MOONSTONE ADVERTISING RATES 2025** Rates exclude advertising agency commission (if applicable) and VAT

Reach an average 40 000 FSPs every week

NEWSLETTER ADVERTISING OPTIONS	2 WEEKS	1 MONTH
Banner Advert (660 (w) x 150 (h) pixels) - (static banner)	R9 915	R15 920
Banner Advert PLUS 100 word editorial (660 (w) x 150 (h) pixels) - (static banner)	R14 580	R22 820
3 Exclusive Skyscraper Index Page Banner (175 X 370 pixels)	R15 250	R21 370
Exclusive Large Banner (660 x 400 pixels) (Limited to 1 client per month)		R25 940
Exclusive: Feature Article and Banner (static) (Limited to 1 client per month & not consecutively)		R30 500
This package includes the following:		1
<b>Full Month of booking WEBSITE</b> Online article (600 words) uploaded on Moonstone website Image for the article (to be supplied by client) 660 (w) x 361(h) px		
<b>1st week ONLY NEWSLETTER</b> Static Banner (660 (w) x 150 (h) px with URL link PLUS +- 60 word short paragraph including a HEADER. Both the banner and paragraph can be linked to your web article		
<b>2nd, 3rd, 4th Week NEWSLETTER</b> Static Banner (660 (w) x 150 (h) px with URL Link PLUS100 word article including a HEADER. Both the banner and paragraph can be linked to your web article		

## MOONSTONE

## Newsletter first half

#### MOONSTONE

Investment Indicators | 12 December 2022

#### IN THIS WEEK'S ISSUE

#### **Rates Review**

- Investment Rates
- Money Market Funds
- Top 3 Rates

#### Top story

Is 'bona fide inadvertent error' a good defence when you're slapped with an understatement penalty?

#### In the news

- Tribunal rules in 'reckless lending' case against Direct Axis, FirstRand Bank and Sanlam Personal Loans
- · Family goes to court after deceased's life partner gets 100% of RA benefit
- · Latest FSCA workshops can be viewed on YouTube
- · How Sanlam has fared over the past 10 months
- · Climate-related disclosure in South Africa

#### Moonstone Update

2022 in review and your top 5 stories of 2022

#### **Regulatory Examinations**

- · Download the latest RE Prep Guide here. Please ensure you download this version to use in your preparation, together with your study material. Please study the tasks, criteria and legislation referenced in the guide.
- RE preparation videos
- Schedules for 2022 WARNING: Beware of fraudulent operators pretending that they work for or with Moonstone

#### Careers Platform

- Advertising packages
- Industry positions
- Moonstone positions





Distributed to 36 429 subscribers



### Newsletter second half

ADVERTORIAL
1
2

RATES REVIEW

#### Secured Investment Rate

Please note that (G) indicates a Guaranteed and (L) a Linked product. In order to understand the difference between guaranteed and linked rates, kindly click here for an explanation.

#### R1 000 000 (3% commission) Last week 7.110% 7.090% 6.900% This week Company 1Life (L) 6.990% 6.757% 6.500% Assupol (G) Clientéle Life (G) R1 000 000 (1.5% commission) This week 7.350% 7.094% 6.890% Last week 7.470% 7.428% 6.580% Company 1Life (L) Assupol (G) Momentum (L)

#### Money Market Funds

R100 000		
Company	This week	Last week
Coronation	7.44%	7.42%
Nedbank	7.27%	7.20%
Absa (Prud MM)	7.22%	7.20%

Please bear in mind that our figures, though based on the actual quotations that you also use, are for information purposes only, and can never replace the official quotation from the product house. In terms of the guarantees, you are requested to clarify the exact extent of such guarantees with the product house prior to advising clients.

(1)

TOP OF PAGE



# MOONSTONE ADVERTISING RATES 2025 WEBSITE Rates exclude advertising agency commission (if applicable) and VAT WEBSITE

+- 215K Pages Views per month | +- 114K Active Users per month

WEBSITE ADVERTISING OPTIONS	Per month
Top Banner (300 x 300 pixels)	R13 700
2 2nd Banner (700 X 200 pixels)	R11 250

\*Website banners positions are shared space



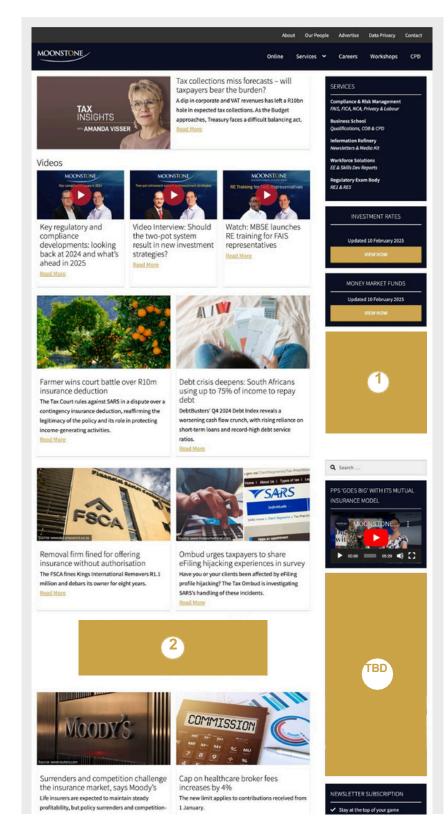
For details on discounts, kindly visit the media page.



BOOKING CLOSING DATE: 20th day (or closest date thereof) of advert placement month ARTWORK DUE DATE: 25th day (or closest date thereof) of advert placement month



### Website





## MEDIA PACKAGES

Rates exclude advertising agency commission (if applicable) and VAT

<b>PROPOSAL : 12 MONTHS</b>	<b>PROPOSAL : 6 MONTHS</b>	I
Newsletter Banner advert (660 x 150 px) including 100 word editorial	Newsletter Banner advert (660 x 150 px) including 100 word editorial	Newsletter E px) including
Investment Indicators or Moonstone Monitor	Investment Indicators or Moonstone Monitor	Investment Monitor
Rate: R18,000 per month (x 12 )	Rate: R20,000 per month (x 6)	Rate: R22,0 (x 3)
	Moonstone Website Advertising	Moonstone
	<b>Option 1</b> : Banner Advert (Position 1)	Option 1: Ba
	(300 x 300 px) Shared space	(300 x 300
	Rate: R8,000 per month (x 6)	Rate: R9,00
	Option 2: Banner Advert (Position 2)	Option 2: Ba
	(700 x 200 px) Shared space	(700 x 200
	Rate: R7,000 per month (x 6)	Rate: R8,00

\*Optional Add-ons: Additional exposure opportunities available upon request\*



## **PROPOSAL: 3 MONTHS**

<sup>•</sup> Banner advert (660 x 150 ng 100 word editorial

nt Indicators or Moonstone

,000 per month

## e Website Advertising

Banner Advert (Position 1)

0 px) Shared space

000 per month (x 3)

Banner Advert (Position 2)

0 px) Shared space

000 per month (x 3)



## **\*OPTIONAL ADD-ONS**

Combination of newsletter and website package with similar periods are further discounted by 10 %.

(e.g. Three-month Newsletter Banner Advertisement + Three-month website banner (Position 1): R22,000 + R9,000 = R31,000 less 10% = R27,900 (exclusive)

## **BOOKING CLOSING DATE:**

20th day (or closest day thereof) of advert placement month

## **ARTWORK DUE DATE:** 25th

day (or closest day thereof) of advert placement month



## **MOONSTONE UPDATE CHANNEL**

Rates exclude advertising agency commission (if applicable) and VAT

## YouTube: Moonstone Update Channel

The Moonstone Update is a weekly video series, typically 4 to 6 minutes long, showcasing key highlights from our weekly publications.

Our weekly videos are shared with our subscriber base through an exclusive email campaign, keeping them informed and engaged.



• YouTube Channel subscribers: 10 000 (as of February 2025)

• Average views: 2 000 to 2 500 views per video

- Update title: ConCourt ruling on cancelling medical scheme membership
- Views: 3.0K
- Watch time (hours): 58.0k

(click on thumbnail to watch video)

# YOU TUBE



Access to our engaged audience of industry professionals who trust Moonstone as a source of expertise and insight. Be part of shaping industry conversations while boosting your brand's visibility!

### **Sponsorship Opportunity:**

Be part of the action! Sponsor the Moonstone Update and have your brand featured prominently.

## Logo Placement:

Prominent display of your logo during the introduction and throughout the interview.

### **Brand Mention:**

A special mention as the sponsor in the intro and outro of the video.

Example: "This interview is brought to you by [Your Brand]."

**Rate:** R15 000 Duration: per month



### **Moonstone Documentary Projects** Rate: Request for quote

Moonstone Update Documentaries, go beyond the headlines. Moonstone documentaries offer a deep dive into critical topics, featuring interviews with industry players who provide inside information and exclusive insights. These stories not only illuminate the challenges and opportunities within the financial services sector but also position our channel as a trusted thought leader.

Each video is crafted to empower viewers with actionable insights, featuring industry players and thought leaders who offer unparalleled inside perspectives on:

- Regulatory updates and compliance
- Best practices in financial services
- Key trends shaping the industry

By being part of Moonstone Update Documentaries, your brand aligns with South Africa's trusted source for financial industry insights. Showcase your message to the professionals shaping the future of finance and build meaningful connections with a targeted, engaged audience.

Our past videos have highlighted key industry developments and sparked meaningful discussions within the financial community. For example:



What's at stake for South Africa Post date: 25 April 2023 Views: 16 606 Watch time (hours): 524.8 (click on thumbnail to watch video)



Greylisting: one year on Post date: 26 February 2024 Views: 126 017 Watch time (hours): 13.8k (click on thumbnail to watch video)



Views: 3905



**Two-Pot Retirement System** Post date: 12 August 2024 Watch time (hours): 194.0k (click on thumbnail to watch video)



Two-pot retirement system and investment strategies Post date: 26 November 2024 Views: 1172 Watch time (hours): 19.6k (click on thumbnail to watch video)



## SOME OF THE INDIVIDUALS AND COMPANIES FEATURED:

Rates exclude advertising agency commission (if applicable) and VAT

## Some of the Individuals and companies featured:



Andrew Davison Head of Institutional Business at Old Mutual Multi-Managers



Sangeeth Sewnath Deputy MD. Ninety-One



**Ismail Momoniat** Acting DG. National Treasury



**Paul Pretorius Former** Evidence Leader: State Capture Commission



Busi Mavuso CEO: Business Leadership South Africa



**Darryl Grater** Executive Head of Distribution at Discovery Insure

## MOONSTONE





# For bookings and enquiries, please contact

# MICHELLE BAKER

MediaMarx Advertising Brokers

- Tel: (031) 764 6725 E
- Cell: (073) 137 1231 ((\_\_\_\_))
- ➢ michelle.baker@mediamarx.co.za
- www.mediamarx.co.za (f)

Thank you for your time in viewing our Media-kit

